## Message Text

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PAGE 01 TEL AV 05874 041427Z ACTION EB-08

INFO OCT-01 EUR-12 NEA-11 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 XMB-02 /049 W

-----018169 041429Z/64

P R 041314Z MAY 78 FM AMEMBASSY TEL AVIV TO SECSTATE WASHDC PRIORITY 2951 INFO AMEMBASSY BRUSSELS AMEMBASSY ROME

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E.O. 11652: N/A

TAGS: ETRO, EAIR, IS

SUBJECT: LOCKHEED AIRCRAFT PRESENTATION TO EL AL

REF: TEL AVIV 5269

- 1. ON MAY 4 EMBOFF SPOKE WITH EL AL GENERAL MANAGER HOD CONCERNING LOCKHEED PRESENTATION REPORTED REFTEL. HOD STATED LOCKHEED HAD INFORMED HIM THAT PRESENTATION WOULD BEGIN ON MAY 18. ACCORDING TO HOD, THIS WAS TOO LATE AND HE WAS SENDING TELEX REQUESTING LOCKHEED TO MOVE UP PRESENTATION AS MUCH AS POSSIBLE. HOD REQUESTED EMBASSY ASSISTANCE IF APPROPRIATE IN GETTING LOCKHEED BACK TO TEL AVIV BEFORE MAY 18.
- 2. ACTION REQUESTED. DEPARTMENT REQUESTED TO INFORM LOCKHEED OF EL AL DESIRE TO RECEIVE PRESENTATION ASAP AND THAT IT CANNOT WAIT UNTIL MAY 18.
- 3. COMMENT. THIS MAY BE PLOY BY EL AL TO SUPPORT CLAIM THAT IT IS LOCKHEED'S FAULT THAT IT LOST OPPORTUNITY TO MAKE SALES PITCH. STILL, IT WOULD BE LIMITED OFFICIAL USE

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TO LOCKHEED'S ADVANTAGE TO BE AS FORTHCOMING AS POSSIBLE SINCE IT PREVIOUSLY MADE AN ISSUE OF NOT BEING GIVEN A FAIR CHANCE.
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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: SALES, COMMERCIAL AIRCRAFT, NEGOTIATIONS

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Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

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Disposition Reason:
Disposition Remarks:
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Litigation History:
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Subject: LOCKHEED AIRCRAFT PRESENTATION TO EL AL TAGS: ETRD, EAIR, IS, LOCKHEED AIRCRAFT, EL AL AIRLINES

To: STATE Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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